# AgSafe Impact

## ANNUAL REPORT 2017-2018

### INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Training &amp; Grants</td>
<td>$1,138,085</td>
</tr>
<tr>
<td>Business Services</td>
<td>$718,692</td>
</tr>
<tr>
<td>Membership</td>
<td>$215,225</td>
</tr>
<tr>
<td>Donations</td>
<td>$341,569</td>
</tr>
<tr>
<td>Other Funding Sources</td>
<td>$28,221</td>
</tr>
<tr>
<td>In-Kind Services</td>
<td>$49,565</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td><strong>$2,491,357</strong></td>
</tr>
</tbody>
</table>

### EXPENSE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Training</td>
<td>$1,081,133</td>
</tr>
<tr>
<td>Business Services</td>
<td>$750,216</td>
</tr>
<tr>
<td>Membership Services</td>
<td>$224,037</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$134,362</td>
</tr>
<tr>
<td>Administrative</td>
<td>$79,208</td>
</tr>
<tr>
<td>In-Kind Services</td>
<td>$49,565</td>
</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td><strong>$2,318,521</strong></td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td><strong>$172,836</strong></td>
</tr>
</tbody>
</table>

### BOARD OF DIRECTORS

- Debbie Adam, Innovative Produce
- Manny Alcala, Duda Farm Fresh Foods
- CarrieAnn Arias, Naturipe Farms
- John Colbert, Green Leaf Farms
- Steve Gill, Gills Onions
- Stacy Gore, Stacy J. Gore Farming
- Tina Huff, Duncan Family Farms
- Alethea Leandro-Ferr, J.G. Parker Insurance
- Craig Lehneter, Vino Farms
- Kirti Mutasket, United Ag
- Daniel Salas, Daniel C. Salas Harvesting
- Bill Serafet, Syngenta (Retired)
- Tony Shelton, The Wonderful Company
- Don Winn, A.G Risk Management Services

### MEMBERSHIP: 506

- ASSOCIATE: 56
- MICRO: 20
- SMALL: 83
- MEDIUM: 67
- LARGE: 52
- FLC: 133
- PARTNERS IN SAFETY: 39
- CHAIRMEN'S CIRCLE: 14
- COLLABORATIVE: 2

### INDIVIDUALS TRAINED

- FACEBOOK LIVE VIEWS: 1,876
- HOURS OF TRAINING: 26,372
- TOTAL TRAININGS & SUPPORT: 302

The mission of AgSafe is to advance the food and farming industries’ commitment to a safe, sustainable workforce and food supply by providing practical education and resources.

CA: 209-526-4400
KY: 606-307-7723

[www.agsafe.org](http://www.agsafe.org)
safeinfo@agsafe.org
[AgSafeOnline](http://AgSafeOnline)
AgSafe Education Center Donors

Our sincerest thanks to the donors whose contributions made the AgSafe Education Center a reality.

**Founder Circle: $50,000 and greater**
- Central Valley Contracting
- Del Bosque Farms
- Gills Onions
- In Honor of Johnny Starling - AgSafe Board Chairman: 2001-2002
- J.G. Boswell Company: In Honor of Ron Shanoian - AgSafe Board Chairman: 1996-1997
- James G. Parker Insurance Associates
- Rancho Guadalupe
- Rio Farms
- The Christensen and Wolfe Family
- The Hall Group of Companies
- Vino Farms

**Pillar Circle: $5,000 - $10,000**
- Belkorp Ag, LLC
- Josh and Michelle Bergman
- Kristi Besson
- Cal-Coast Machinery, Inc.
- Carriere Family Farms
- Angelina Ceja
- Farm Credit West
- Food Service Insurance Managers
- Theresa Kiehn
- Alethea Leandro-Farr
- Newton Farms
- Red Dog Management
- Sandridge Partners
- Silverado Farming Company
- The Specialty Crop Company

**Benefactor Circle: $25,000 - $50,000**
- Anonymous
- ASP Farm Services
- Betteravia Farms
- Dalena Farms
- Daniel C. Salas Harvesting
- DLL Insurance Agency
- Harris Farms, Inc.
- Innovative Produce
- Jaguar Farm Labor Contracting, Inc.
- Walsh Vineyard Management
- Wonderful Orchards

**Supporter Circle: $2,500 - $5,000**
- AJ and Rosanne Cisney
- D & J Packing, LLC
- Duda Farm Fresh Foods, Inc.
- Anna and Andrew Genasci
- Greg and Maria Nelson
- Gabriela Ventress

**Sustainer Circle: $1,000 - $2,500**
- Beverly and Sal Abarca
- California Cotton Ginnings and Growers Associations
- Veronica Cano
- Mike Casey
- Datatech
- Fetzer Vineyards
- David Flores
- Kris and Jennifer Helton
- Martino Graphic Design

**Ambassador Circle: $15,000 - $25,000**
- CarrieAnn Arias
- John and Nan Colbert
- Five Star Packing
- Labor Time, Inc.
- Pacific International Vegetable Marketing, Inc.
- Rava Ranches, Inc.
- United Ag
- Don and Dianne Winn

**Friend Circle**
Up to $1,000
- Caitlin Albritton
- Katie Garland
- Rich Hines
- Napa Select Vineyard Services, Inc.
- Joe Rendon
- Western Harvesting, LLC
- Erick Nielson Enterprises

**Patron Circle: $10,000 - $15,000**
- Rosie Cano
- Green Leaf Farms
- Simile Construction